



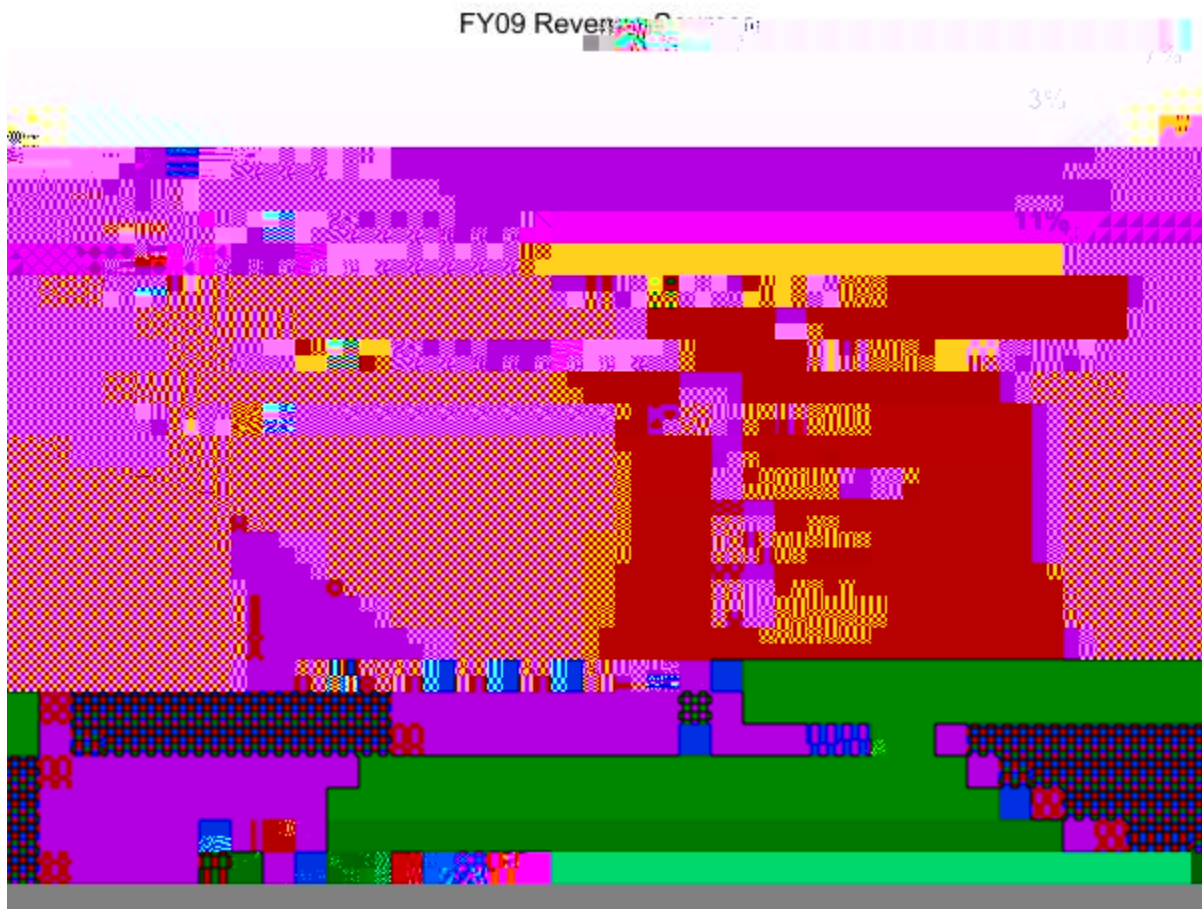


**Meetings (\$134,816):** meals, equipment, speaker honorariums, A/V equipment, transportation, awards and exhibits for Midwinter, Annual and the YA Lit Symposium

**General Operations (\$64,174):** supplies, postage, computer equipment, furniture, photocopying, telecommunications, bank fees etc.

**Overhead (\$45,542):** a percentage of certain revenue streams (e.g. royalties from outside publications) YALSA pays to ALA in return for services such as office space & furniture, legal services, PIO, ITTS, ALA Library, etc. The percentage varies based on type of revenue from about 11% to 24%.

**Outside Services (\$13,894):** e-course and institute instructors, editors' stipends, paid interns, temps, consultants, etc.



**Dues (\$216,082):** includes student, regular, organizational, corporate, and lifetime memberships for approximately 5,800 members

**Sales (\$83,795):** includes award seals, advertising for periodicals and self published books

**YALSA Board of Directors – Midwinter 10**  
**Topic: FY09 Final Close Figures**

**Meetings (\$186,425):** ticketed events at Midwinter, Annual and the YA Lit Symposium

**Donations (\$143,000):** Corporate sponsorships, promotional partnerships, Friends of YALSA and Leadership Endowment

**Royalties (\$18,372):** includes books published with Neal-Schuman and ALA Editions, TRW products, TTW products and other products sold through ALA Graphics (pamphlets, bookmarks)

**Continuing Education (\$45,860):** includes regional licensed institutes and e-courses