## YALSA Unit Goals, FY 2010

## **Efficiency & Improvement**

Goal	<b>Accountabilities</b>	Performance Measures
ALA: Develop new methods and techniques for assessing and improving member satisfaction on an ongoing basis.  YALSA: By August 31, 2010, YALSA will have created a more robust online environment to engage members and inform targeted audiences, including perspective members.	<ul> <li>Re-evaluate the For Members Only content of the web site to provide true member only benefits</li> <li>Weed outdated content from site</li> <li>Restructure the site so that it is easier to find the most popular and/or needed information</li> <li>Integrate web 2.0 resources more thoroughly into the site</li> <li>Evaluate the content on the wiki, and decide which parts need to be moved into the web site</li> <li>Plan for a fall 2010 launch of online</li> </ul>	Performance Measures
	research journal	

## **Financial Performance**

Goal	<b>Accountabilities</b>	Performance Measures
<b>ALA</b> : General fund net revenue will reach		
or exceed \$250,000.		
YALSA: By August 31st 2010, YALSA	All staff work to contain expenses	,

**YALSA:** By August 31<sup>st</sup> 2010, YALSA will have contained expenses and increased targeted revenue generating activities, so that the net asset balance reaches or exceeds \$500,000.

- Publishing projects are completed in a timely manner
- Major revenue streams are closely monitored and adjustments made as necessary
- New seal for nonfiction award is created and available
- Web 2.0 and other tools are utilized to market products and services

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over the total number of members as of 08/31/09. There will be a specific focus on retention of first year members.	

**YALSA:** By August 31<sup>st</sup> 2010, YALSA will have evaluated and re-structured its