## Public Library Use and Economic Hard Times: Analysis of Recent Data

A Report Prepared for The American Library Association

by

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To explore the proposition of whether or not library use increases during an economic downturn, monthly circulation data were requested (in mid-February 2002) from the 25 largest U.S. public libraries, all serving populations of 1,000,000 persons or more. The reference period for analysis was January 1997 through December 2001, a span of 60 months encompassing the recent economic downturn, which began in March 2001. Statistics on total circulation for the full reference period (60 months) were provided by 18 of the 25 libraries.

As the initial step, the average circulation for each month (using the arithmetic mean) was computed for the 18 libraries — yielding 60 monthly averages. These values are presented in Table 1, Column (1) "Actual Circulation (average)", and are plotted graphically in Figure 1. It is evident from these numbers that from March 2001 onward (the period of economic downturn), average monthly circulation was larger than in the same month during any of the previous years. For example, the March 2001 average (677,247) exceeds that of March 2000 (641,871) by 35,376, or 5.5%. Average circulation in July 2001 (685,247) exceeded that of July 2000 (610,132) by 75,115, or 12.3%. The same pattern is evident for each month of 2001, when compared to the value for the same month in the previous years.

Formal statistical methods yield more insightful analysis of these numbers. In Figure 1, trend was measured by fitting a least-squares regression line to 48 monthly averages occurring in the years prior to 2001.<sup>3</sup> The line describes the annual trend which occurred in the four-year period before the recession year — and by extrapolation into 2001, gives the best prediction of monthly circulation averages that would have occurred, had the trend continued. The values given by the trend line<sup>4</sup> — for the 48 months to which the line was fitted, and the 12 months (Year 2001) to which it was extrapolated — are presented in Table 1, Column (2) "Trend Value". By comparing trend and actual circulation averages in each month of the series (the numerical and percent differences are presented in Columns (3) and (4)), it is evident that circulation in the year 2001 was substantially higher than would have been predicted on the basis of the four previous years.

Variation of data values in time series is a resultant of four types of change or movement. These consist of:

1. Secular <u>trend</u>, or the growth (or decline) occurring in the data over a long period of time — e.g., changes in annual library circulation caused by growth (or decline) of service area population.

<sup>&</sup>lt;sup>1</sup> According to data published in the 2001 Public Library Data Service annual <u>Statistical Report</u>. The 25 "largest" libraries were chosen according size of service area population.

<sup>&</sup>lt;sup>2</sup> Determined by the National Bureau of Economic Research, Cambridge, MA. See: "The Business-Cycle Peak of March 2001," NBER, November 25, 2001.

<sup>&</sup>lt;sup>3</sup> A straight line was found to best describe the trend of the data, in comparison to various non-linear alternatives that included logarithmic, exponential, and second and third degree (polynomial) curves.

<sup>&</sup>lt;sup>4</sup> By substituting X values 1, 2, 3,...60 (month of series) in the linear regression equation Y = 69.353X + 578,701.

- 2. <u>Seasonal</u> variation, or the more or less regular movement within each 12-month period. This movement occurs year after year and caused by the changing seasons.
- 3. <u>Cyclical</u> movement, e.g., the swing from prosperity through economic downturn and back again (examined in this report). Cycles in this category may vary in length, periodicity, and intensity.
- 4. Residual, accidental, or <u>random</u> variations, plus disturbances such as fads, disasters, strikes, and other non-recurring factors.

These components function concurrently, so that to observe cyclical movement, the data in time series need to be adjusted for effects of trend and seasonal variation. In order to measure the amount of variation in monthly circulation that is attributable to economic turndown (a cyclical movement), changes caused by trend and seasonal variation need to be removed from the series.

To remove trend, each monthly circulation average can be expressed as a percentage of its corresponding trend value -- i.e., by computing the ratio (actual/trend). The resulting ratios are shown in Table 2, Column (3).

To estimate seasonal variation, these ratios (actual/trend) were averaged for each month (Jan, Feb, ...Dec), over the 4-year period prior to 2001. The resulting average ratios show the typical relation of each month to trend -- yielding indices of seasonal variation shown in Table 2, Column (4)). The respective seasonal indices were then subtracted from the (actual/trend) ratios for each month. This eliminates seasonal variation from the series, leaving only combined cyclical and residual (random) fluctuations. These numbers are presented in Table 2, Column (5) "Cyclical Variation", and plotted graphically in Figure 2.

Examining the tabled and graphed numbers for cyclical movement, random variation is dominant in the four-year period before 2001 -- indicated by occurrence of nearly equal numbers of positive and negative values over the 48-month series. A different pattern is evident in 2001, however, in which <u>all</u> the percent values are positive. In each month of the year (after adjustment for trend and seasonal variation) average circulation is higher than in the same month during any of the previous years. The cyclical movement above trend is highest during the (NBER-designated) period of recession-- beginning at 8.3% in March, rising to 13.0% in August and 11.3% in October (following the events of 9/11), and declining to 9.0% for the remainder of the year.

These numbers suggest a relationship between public library use and the economic cycle, but do not themselves specify the immediate causes.

— E.L. —

## TABLE 1 -- AVERAGE CIRCULATION BY MONTH (JANUARY 1997 TO DECEMBER 2001) AND VALUE PREDICTED BY 48-MONTH LINE OF TREND

(computed on data reported by 18 of the 25 largest public libraries)

		(1)	(2)	(3)	(4)
	Month	Actual Circulation	Trend Value	Numerical Difference	Percent Difference
		(average)	(line of trend)*	(1) - (2)	(1) / (2)
1997	Jan	604,937	578,770	26,167	4.52
	Feb	568,160	578,840	-10,679	-1.84
	Mar	604,623	578,909	25,714	4.44
	Apr				

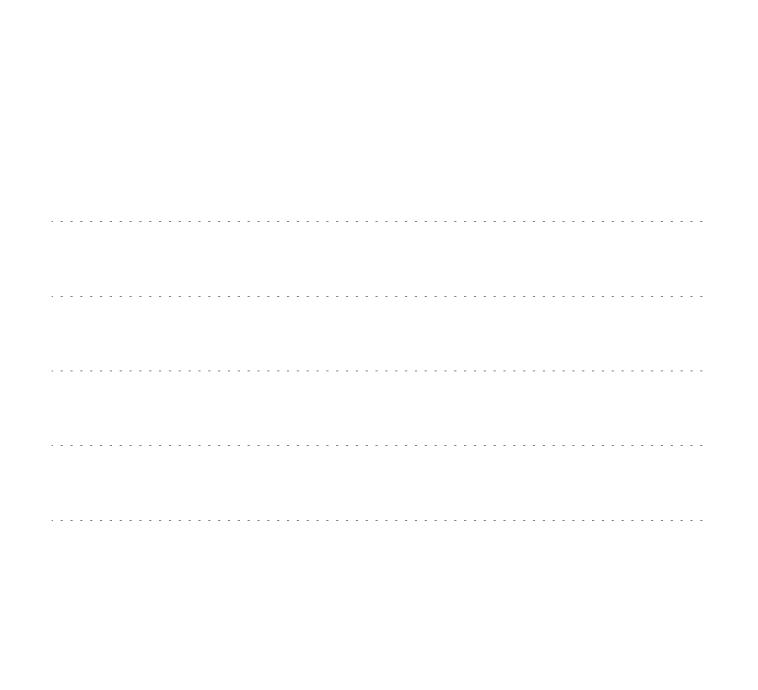
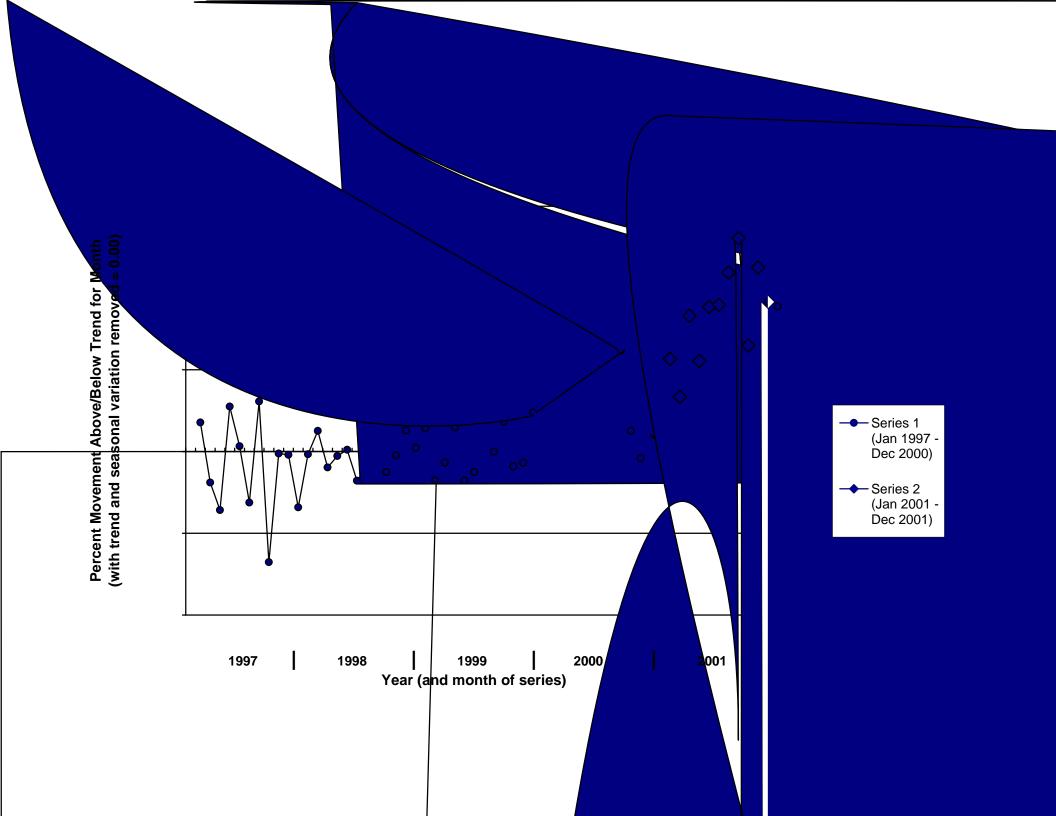


TABLE 2 -- ADJUSTMENT FOR (5)TETQ i 249860619.32 726 eWBT780 0 7827.388783 Tm(5)FTETDT780 0 7828.63 6783



## Appendix: 18 libraries providing circulation data used in analysis

- 1. Brooklyn Public Library
- 2. Broward County Libraries Division
- 3. Dallas Public Library
- 4. Harris County Public Library
- 5. Hawaii State Public Library System
- 6. Houston Public Library
- 7. King County Library System
- 8. County of Los Angeles Public Library
- 9. Miami Dade Public Library System
- 10. Philadelphia, Free Library of
- 11. Phoenix Public Library
- 12. Pittsburgh, Carnegie Library of
- 13. Queens Borough Public Library
- 14. Sacramento Public Library
- 15. San Antonio Public Library
- 16. San Bernardino Public Library
- 17. San Diego Public Library
- 18. Tampa Hillsborough County Public Library