

# 1 (: 6 / ( 77 ( 5

\$PHULFDQ /LEUDU\ \$VVRFLDWLRQ\ V /LEUDU\ 6XSSRUW 6W

September 2016

## 3 UHVVLGHQW ¶V & RUQH U

0\ )HOORZ /66,57 -0HPEHUV

([FLWHG (DJHU 5HDG\ -XVW D IHZ ZRUGV WR H[SUHVV ZKD W  
IHHOLQJ

([FLWHG E HJLQ P\ WHUP DV \$R\$K\ V /3UHVVLGHQW RI  
6XSSRUW 6WDII , QWHUHV) WRU 5RKHQ QP DWE QH DU \RX DQG  
, ZLOO WDNH RXU 5RXQG 7DEOH WR QHZ OHYHOV :H ZLOO W  
PRVW LPSRUWDQW WR XV LQ LPSURYLQJ DQG FUHDWLQJ D PR  
VWDWXV WR RXU 6XSSRUW 6WDII SRVLWLRQV LQ OLEUDULHV  
XQLWHG DQG VWURQJ LQ NQRZLQJ WKDW RXU QXPEHUV LQ W  
JURZ GDLO\

(DJHWR PDNH FKDQJH QJ D†VLRQ

, Q 7KLV ,  
VWDQGV IRU 7R VWHS RXW RI RXU FRPIRUW J RQH DQG FKDO  
WR JR HYHQ IXUWKHU HDFK GD\ ZLWK WKH ZRUN WKDW ZH GR  
5RXQG 7DEOH

5HDGWR WDNH RQ WKH FKDOOHQJHV RI EUHDN LQ EDUULHUV  
LQ RXU ILHOG HVSHFLDOO\ LQ WHUPV RI UHFRQPLWLRQ RI W  
6WDII\ DW DOO OHYHOV RI \$/\$ DQG LQ WKH QL\$EU DU\ \$UHVVLGHQW  
RI OLEUDU\ HPSOR\ HHV 7R EH DFNQRZOHGJH GRQ DQG GHQGHUV  
SRVLWLRQV ZH KROG DQG WKHLU LPSRUWDQFH WKDW VGDLO  
OLEUDULHV DQG WR GHPDQG LQFOXVLRQ LQ FHLQJ D S DUW  
PDNLQJ SURFHVV LQ WKH GLUHFWLRQV WKDW ZRUN QL\$EU DULH  
3UHVVLGHQW  
, ZRQ\ W EH DEOH WR GR WKLV DORQH , QHHG HDFK DQG HY  
VWDQG ZLWK PH DQG VKRZ \RXU FRPPLWPHQW WR RXU FRQW  
\$QQXDO

x / 66,57 , QIR  
GRQ\ W IRUJ  
MRLQ XV RQ  
DFHERRN

37KH !S

## 3UHVLGHQW¶V & RUQHU

LQYROYHG : KDW LV RXU PRVW LPSRUWDQD  
DVN WKDW HDFK RQH RI \RX FRQWLQXH WR  
QRW RQO\ LQ \$/\$ EXW LQ RXU 5RXQG7DEO  
LPSRUWDQFH ZLWK RWKHU IHOORZ FROOH  
EHFRPH QHZ PHPEHUV RI RWXW U5HRQJQNGK 7LDQE  
QXPEHUV WR VKRZ RWKHUV RI RXU LPSRUW  
RUJDQL]DWLRQ

, Q ZRUGV WKDW , KDYH VKDUHG ZLWK \RX  
WKURXJKRXW WKLV \HDU LQ IHHOLQJ SURX  
WKDW ZH GR DQG LQ KRZ ZH VH-U/YHUODA  
6XSSRUW 6WDII 3URIHVVLRQDOV

OLJXHO 0\$J\$V 66,57 3UHVLGHQW  
PPDJRV#FFVI HGX-



\$/ \$ 3UHV LGHQW ¶ V & R Q I H U H Q F H  
+ L J K O L J K W V

: R U N L Q J -+L~~E~~QDQG G Z L W K  
1 H Z \$/\$ 3 U H V L G H Q W  
% \ 0 L J X H O 0 D J R V / 66,57 3 U H V L G H Q  
2 X U 1 H Z \$/\$ 3 U H V L G H Q W 7 R G D U R ' H  
/ L E U D U \ 6 H U Y L F H V D W \$ X V W L Q 7 H [ D  
Z D V H O H F W H G L Q W R K H U S R V L W L R C



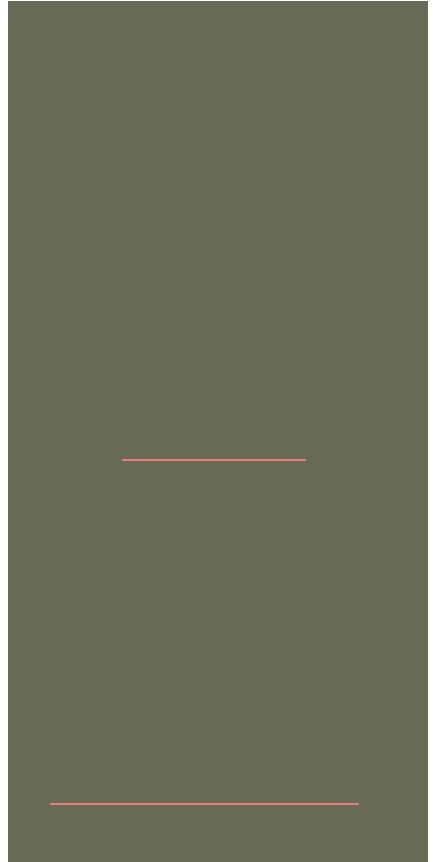
\$/ \$ \$ Q Q X D O Z D V K H Q G X Q X H Q H W K U G

2 U D Q J H & R X Q W \ & R Q Y H Q W L R Q  
2 U O D Q G R

\$ / \$ ¶ V  
P H P R U L D O  
V H U Y L F H I R U  
W K H 3 X O V H  
1 L Q D 0 D Q Q L Q J S D V V L Q J W K H J D Y H O  
W R L Q F R P L Q J / 66,57 3 U H V L G H O W Y L F W L P V Z D V  
0 L J X H O 0 D J R V H P R W L R Q D O  
D Q G Z H O O  
D W W H Q G H G

9 D O & R O R Q / 66,5 \$ W 0 H P E H U  
/ D U J H S U H V H Q W L Q J D W \$ / \$  
\$ Q Q X D O 3 % X L O G L Q J 6 W U R Q J H U  
/ L E U D U L H V 7 K U R X J K & R O O H F W L Y H  
\$ F W L R Q '

2 S H Q L Q J V H V V L R Q



2XU PLVVLRQ LV WR SURYLGH DQ DUHQL ZLWKLQ \$/  
DQG QHWZRUNLQJ IRU OLEUDU\ VXSSRU

-RLQ XV RQ )DFHERRN ~~RIN~~ SI RWKH /66,57  
<RX FDQ DVN WR MRLQ \$/\$~~T~~V /LEUDU\ OHPEHUVKLVW  
6XSSRUW 6WDII ,QWHUHVWV 5RXQG  
7DEOHV )DFHERRN VLWH DW « )RU WLPHO\ XSGDW HV DQG IRU QHW  
KWWSV ZZZ IDFHERRN FRE LQJ ZLWK /66,57 FROOHDJX~~X~~ EH V  
JURXSV IRU WKH YHU\ ORZ YQDWKH /66,57 H  
7R V-LXJSQ VHQP~~P~~DLO OHWR /RUHO OH 6ZD  
OVZDGHU# ZDWKR\ RJU \$\$ PHPEHUVK  
EHU DQG DVN WR EH VXEVFULEHG