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VXUYH\ WR DVFHUWDLQ WKH SXUSRVH
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/LEUDU\,QVWUXFWLRQ 5RXQG 7DEOH ,QYLWHV \RX WR JR RXW IRU D %,7(ZLWK /,57

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, P GLV&RYHULQJ DOO RI WKHVH JUHDW ILOHV DQG VRIWZDUH SURJUDPV RQ WKH,QWHUQHWWKDW, FDQ JHW E\ XVLQJ IWS ILOH WUDQVIHU SURWRFRO WR EULQJ WKHP WR WKH FRPSXWHU LQ P\ RIILFH +RZHYHU VRPHWLPHV ZKHQ, JHW WKHP EDFN WR P\ FRPSXWHU, FDQ W GR D WKLQJ ZLWK WKHP
DQG,
MXVW GRQ W XQGHUVWDQG ZK\, YH VHHQ VRPH

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WKLQJ DERXW KRZ VRPH ILOHV DUH FRPSUHVVHG DQG , YH EHHQ ZRQGHULQJ LI ILOH FRPSUHVVLRQ LV P\ SUREo OHPH[FHSW, NQRZ WKDW DW OHDVW 620(7,0(6 UYH GRZQORDGHG FRPSUHVVHG ILOHV DQG XVHG WKHP EHFDXVH ZKHQ, RSHQHG WKH ILOH P\ FRPSXWHU WROG PH LW ZDV XQFRPSUHVVLQJ LW,

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&RQIHUHQFH 3URJUDPV BB2UJDQL]DWLRQDO%\ODZV
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7KH ORRNV RQ RXU VWXGHQWV IDFHV

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FRQWLQXHGIURP SDJH  

DOORFDWHG E\ W\SH WR FRPPLWWHH PHPEHUV ZKR UDQGRPO\
VHOHFWHG OLEUDUWHV WR EH VXUYH\HG LQ HDFK UHJLRQ 7DEOHV

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RIUDQGRP QXPEHUV ZHUH XVHG WR DVVXUH WKDW WKH VDPSOH
KDG DQ XQELDVHG GLVWULEXWLRQ 7KH PRVW GLIILFXOW,QLWLDO

WDVN ZDV ORFDWLQJ DQG VHOHFWLQJ D VRXUFH WR SURYLGH WKH PRVW FRPSOHWH OLVWLQJ E\ W\SH 6LQFH QR QDWLRQZLGH OLVW RI VFKRRO OLEUDULHV RU PHGLD FHQWHUV H[LVWV WKH VDPSOH ZDV
VHOHFWHG IURP 3DWWHUVRQ V $PHULFDQ (GXFDWLRQ

7KH 0$LPV RI 8VHU (GXFDWLRQ TXHVWLRQQDLUH ZDV GHYHOo RSHG E\ WKH 5HVHDUFK &RPPLWWHH DQG SUHWHVWHG LQ WKH
+DUWIRUG:HVW +DUWIRUG &RQQHFWLFXW DUHD 7KH UHYLVHG TXHVWLRQQDLUH ZDV PDLOHG WR WKH  VHOHFWHG OLEUDULHV LQ WKH ODWH VSUWQJ RI   ZLWK D IROORZXS,Q 6HSWHPEHU RI WKH VDPH \HDU 7KH UHVSRQVH UDWH ZDV  RYHUDOO 6HH
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(DFK RI WKH TXHVWLRQV ZDV FURVV WDEXODWHG E\ W\SH RI OLEUDU\ VL]H RI FROOHFWLRQ VL]H RI FRQVWLWXHQF\ DQG ORFDo WLRQ 7KLV DUWLFOH FRQFHQWUDWHV SULPDULO\ RQ WKH VFKRRO OLEUDULHV DOWKRXJK VRPH FRPSDULVRQ EHWZHHQ RWKHU 8o EUDUWHV LV QRWHG

)RUW\WKUHH SHUFHQW RIWKH VFKRRO OLEUDULHV ZHUH ORFDWHG LQ UXUDO DUHDV ZKLFK LV ULRW VXUSUWVWQJ DV $PHULFD LV SULPDo ULO\ UXUDO ZLWK VPDOO WRZQV:KHQ WKH UXUDO UHVSRQGHQWV ZHUH FRPELQHG ZLWK WKH VXEXUEDQ WKH SHUFHQWDJH WRWDO URVH WR  (DFK VWDWH KDV LWV XUEDQ FHQWHUV ZKLFK DFFRXQWHG IRU  RI WKH VFKRRO OLEUDU\ �ᄕ栐艀Őƀ

GHQW XVHUV ZLWK   UDWLQJ WKLV DV D VLJQLILFDQW SXUSRVH DQG RQO\   JLYLQJ LW D ORZHVW UDWLQJ

9DULDEOH  6FKRRO OLEUDULDQV GR QRW IHHO WKDW WKH SXUSRVH RIOIEUDU\ LQVWUXFWLRQ,V WR HQKDQFH SROLWLFDO VXSSRUW ZLWK   UDWLQJ LW DV WQVWJQWIOFDQW DQG RQO\   UDWLQJ ,W DV YHU\,PSRUWDQW

9DULDEOH ,QGLFDWLQJ WKH ZLOOLQJQHVV RIVFKRRO OLEUDULDQV WR KHOS VWXGHQWV ZDV UDWHG DV VLJQLILFDQW E\   

7KH 0HFKDQLFV RI /LEUDU\8VH,QVWUXFWLRQ �@(p �7KH VHFRQG DUHD RI TXHVWLRQLQJ HOLFLWHG

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